

FENECON GmbH • Gewerbepark 6 • 94547 Iggensbach • Germany

Watt Works Foundation Limited
Garuga, Entebbe
Kampala,
Uganda

Delivery Information:

Phone: +49 9903 6280-0
Email: auftragsabwicklung@fenecon.de

Quotation # VA258025

Date:
21.10.2025

VAT-ID:
1049957756

Dear Sir/Madam,

Thank you for your request. We are happy to make you the following offer:

Pos.	Description	Quantity	Unit	Total
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1 [FEH111] Home 20 kW with 19.6 kWh 1 PCS 9,340.00 € 9,340.00 €
 3-phase DC, AC- & Hybrid – battery energy storage system

Outdoor installation (IP55) – Modular – Plug & Play design, digital commissioning assistant
 One manufacturer – Back-up power supply – Instant sector coupling

- FENECON Home 20 & 30 hybrid inverter with up to 20 kW AC output
 - o 2 PV inputs for up to 30 kWp
 - o Battery output - up to 20 kW
 - o Integrated automatic transfer switch & back-up power supply with solar re-charging
 - o Variable 3-phase meter to fit the grid connection point with current transformers for max. 120 A
 - o Integrated DC overvoltage protection – Type 2
- FENECON Home 20 & 30 – high voltage battery
 - o Charging / Discharging current: max. 15.68 kW
 - o Nominal capacity: 20.07 kWh
 - o Usable capacity: 19.6 kWh
 - o Integrated BMS Box with voltage and temperature monitoring at the cell level
 - o With FENECON Energy management (FEMS) integrated
 - o 3 wet relais contacts (max. 10 A) for sector coupling scenarios
- Pre-fabricated cable set with matching connectors
- Incl. FEMS App Grid-optimized charging
- o for PV power curtailment through forecast-based charging strategy
- Inclusive FENECON warranty
 - o product warranty – 10 years
 - o capacity warranty – 12 years
- Hint: An additional sensor or a FEMS-compatible inverter is required to display the data of AC sources correctly

System components:

- 1x Home 20 & 30 hybrid inverter 20 kW incl. 3-phase meter for grid-connection point
- 1x Home 20 & 30 EMS-Box incl. cable set
- 1x Home 20 & 30 BMS-Box incl. base
- 7x Home 20 & 30 Extension module 2.80 kWh

Untaxed Amount	9,340.00 €
taxfree export (§4 Nr. 1a UStG)	0.00 €
Total	9,340.00 €

Payment Terms:
 Advance payment

Products on-stock.

Incoterms delivery conditions to be negotiated.

Delivery costs not included - can be calculated upon request.

Order Confirmation does not include commissioning and installation costs.

FENECON GmbH does not have a Country partner in Uganda. The certifications and grid code compliance research to be fully managed by the Customer.

With confirming this Quotation, the Customer is accepting that:

- the FENECON systems are not fully customized for the operation in Uganda
- and that the aftersales services are limited outside Germany, Austria, Switzerland and Country partner countries.

We hope that our offerings will raise your interest. Please send the written confirmation by email to auftragsabwicklung@fenecon.de.

If you have any questions about delivery dates, please contact FENECON order processing team: +49 991 648 800 03

Yours sincerely
Katerina Bilek

The price does not include all other deliveries and services not expressly listed here. Our offers are subject to change. Orders and order confirmations are only binding if they are issued in writing or confirmed immediately in writing by the explainer. The offer is valid as long as the stock lasts. In the case of intermediate sales, delivery times and prices may change. Please note for power storage systems: Transport is carried out as dangerous goods. Contains lithium-ion batteries. (According to UN3481 / battery LiFePo4 Lithium iron phosphate battery storage - Dangerous Goods Class 9). For more information, please contact us. Unless otherwise stated, the performance date corresponds to the invoice date. Delay shall occur no later than 30 days after receipt of the invoice. This includes earlier delay (see Section 286 III of the German Civil Code). If the delivery is delayed for reasons for which the customer is responsible, the delivery shall apply with notification of readiness for dispatch. Our General Terms and Conditions apply. You can view them under www.fenecon.de, or we will be happy to send you on request.