NFE weekly checkin - Nov 21th 2026

Agenda

- New Customer updates
  - WH
    - 3 man committee
    - led by Ps Tony
    - Ps Collins and Ps Rodney
    - Open Questions
      - Too good to be true: How do we respond?
  - Kampala Club
  - Meatstudio
    - Customer name: Diana
    - 4m per month
    - Tenants with a 5 year lease
  - Printing Factory
    - Ranjith
- Sezibwa Pilot operations
- MGM development
- Partnership with EnAccess
- URA VAT taxes

Action items

- Dansturn: Pricing for Phase 1:
  - 500k to 1m for Single phase, small (only one node)
  - 2 to 3m for 3 phase, per node
- Aaron: Deep dive on Sezibwa Operations, Hillary needs a second set of eyes on it
- Aaron: Add Microgrid purchase as a product in addition to Energy as a Service

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